

**autostrade  
per l'Italia**



**COMPANY  
PROFILE**





## Vision

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To create economic and social value for the country, through investment in next-generation infrastructure capable of offering mobility services that provide a unique travel experience and help to drive local development.

## Mission

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To make mobility more sustainable, safe, innovative and efficient, meeting the present and future needs of the community.



# The Autostrade per l'Italia Group

Autostrade per l'Italia, with the other Group concessionaires, currently manages **around 3,000 km of Italy's motorway network** under concession, around 50% of the entire national tolled routes, crossing **15 regions and 60 provinces**, with 215 Service Areas, around 4,200 bridges and viaducts and over 420 km of tunnels.

The Group is undergoing a deep transformation process, aiming to become a European-level integrated mobility operator.

## Motorway concessionaires

 **Autostrade per l'Italia**  
Network km: 2,855 - Concession expiry: 2038

## Autostrade per l'Italia's subsidiary companies (113 km)

 **Società Italiana per il Traforo del Monte Bianco S.p.A.**  
Network km: 6 - Concession expiry: 2050

 **Raccordo Autostradale Valle d'Aosta S.p.A.**  
Network km: 32 - Concession expiry: 2032

 **Società Autostradale Tirrenica S.p.A.**  
Network km: 55 - Concession expiry: 2028

 **Tangenziale di Napoli S.p.A.**  
Network km: 20 - Concession expiry: 2037

 **ANAS and other Concessionaires**



  
approx  
**3,000 km**  
of motorway  
network

  
**4.6 million**  
customers  
per day

  
**2.8 million**  
vehicles  
per day

  
**15**  
toll  
motorways

  
**15**  
regions

  
approx  
**9,100**  
workers

  
**215**  
service  
areas

  
**1,922**  
variable message  
signs along  
the network

  
**4,000**  
cameras

  
**50.473**  
millions of  
kilometres  
travelled

## Motorway network expansion and modernisation Plan

The company's upgrading plan includes projects across the motorway network aimed at improving and modernising bridges, viaducts and tunnels as well as the improvement of safety barriers and an important technological upgrade of the network.

In terms of expansion and development of the network, as of the end of 2023 around 456 km of the approximately 661 km of the motorway network undergoing expansion was completed.

# Group companies

Our subsidiaries operate in synergy in the fields of engineering and construction services and in the implementation of technological solutions for safe, innovative and sustainable mobility.



Leader in the development and integration of Intelligent Transport System solutions and the Autostrade per l'Italia Group's centre of research and innovation excellence.



As an engineering excellence hub, it manages key infrastructure projects, coordinating all stages: from design to construction and construction management while maintaining a focus on developing safe, sustainable, state-of-the-art infrastructures.



Responsible for the development and provision of innovative sustainable mobility and environmental sustainability services.



Engages in the construction, maintenance, repair and modernisation of infrastructure and the development of road surfacing materials and technologies.



The company is focused on generating renewable energy by using the areas around the motorway network and developing technological solutions for the production and sale of green energy.

## More services



Focused on marketing of advertising and commercial spaces, services and events in the motorways network's service areas.



Manages administrative, general and real estate services for the entire Group and for all debt collection and toll billing activities.



Manages and carries out cleaning and maintenance activities on the external aprons, green areas and toilets of the Service Areas along the network under concession.



# Economic & Financial Highlights 2023

Toll revenues (M €)



EBITDA (M€)



Net result (M€)









## The Mercury program

The Group launched the Mercury Program to play a leading role in a revolution which primarily involves **its clients**, but also the national and European **industrial systems**. The Program is divided into **five main areas** revolving around system innovations:



### INTELLIGENT ROADS

This area represents a set of road improvement initiatives aimed at improving user safety, controlling traffic flow and providing users with information and assistance.



### FLEXIBLE PRICING

Initiatives in the field of digitisation and automation of toll collection systems that will allow extending and simplifying payment methods, thus turning the toll into a policy tool (pricing) to reduce congestion and encourage sustainable behaviour and multimodality.



### URBAN MOBILITY

A set of systems that connect the motorway system to urban areas thanks to the customisation of travel, the booking and payment of parking, the use of MaaS (Mobility as a Service) systems and the optimisation of traffic light control of passenger and freight traffic in urban areas.



### GREEN SOLUTIONS

A set of projects aimed at supporting energy transition through the widespread installation of charging stations based on high-intensity electricity, on the distribution of compressed hydrogen and LNG and through the generation of electricity from renewable sources.



### CONNECTED INFRASTRUCTURE

A major technological project fundamental to enable and empower all other initiatives. It includes the installation of sensors and data transmission systems along the network, the implementation of traffic data collection, storage and forecasting centres, information exchange services and systems for managing road operations, the management of both Variable Message Signs and radio App channels.

## The strategic directions

The evolution of the Autostrade per l'Italia Group Transformation plan commences from the seventh revolution of transport that is currently underway and is centred around four key strategic directions: safety, stakeholders engagement, smart solutions, sustainability.



**Safety:** the company's key value and primary focus of attention remains a priority for the millions of road users that travel along the network on a daily basis and for the thousands of people working on its improvement and modernisation. Each step towards the goal of zero accidents is aimed to ensure the utmost safety of road users and workers. Autostrade per l'Italia strives to deliver this result by modernising and upgrading the infrastructure assets and providing advanced training for colleagues to cultivate a culture focused on safety, to learn necessary skills and to ensure that the Group's leadership is fully committed to the task. This commitment is backed up by modern road safety awareness campaigns, designed to develop a risk reduction culture and drive improvements in safety and driver behaviour.



**Stakeholders Engagement:** this entails the company's ability to listen to, engage with and meet the needs of all stakeholders. It includes projects to adopt a customer-centric approach and the use of "visible" innovation and digitalisation improvements to maximise the travel experience and of the service provided.



**Smart Solutions:** in the digital era, Autostrade per l'Italia is working on the adoption of innovative, smart solutions for digitalising the design process, automating construction and smart worksite management, in addition to monitoring the network using AI and machine learning to optimise the processes involved. In parallel, the company is deploying solutions that will allow self-driving vehicles to use the motorway network. These include 5G wireless data transmission networks and free-flow systems that will modernise the tolling process and improve the customer journey experience.



**Sustainability:** the company's commitment to sustainability includes not only the use of so-called "green" materials and renewable energy only, but also embraces a commitment to enable and promote alternative energy carriers that favour the environment. The Group is also working on cutting emissions, using sustainable systems for managing water resources and combatting waste as part of the drive to create a greener future.

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